

# bigly

The AI-powered  
microlearning platform for  
**the future of education**



# We are transforming learning with AI-powered, **monetized microlearning**

Our platform enables experts to create, personalize, and monetize bite-sized educational content

**518** early adopters validating demand with strong engagement

**2.81x** return on ad spend in early acquisition tests

**\$1.1T** total addressable market in AI-driven learning and knowledge monetization

**3X** exited founder (Ivan Lukin) with an 18x VC-backed exit

**AI-powered microlearning platform enabling experts to scale and monetize**





# Our leadership team has **built, scaled, and exited** high-growth businesses



**Ivan Lukin**  
CEO  
3X exited founder

Built and successfully exited **3 companies**



4.6x Return



3x Return



18x Return



**Slava Penkin**  
CTO  
AI and platform expert

**Ex CTO of Skylink**, a top-5 telecom company in the RU Market

Left a high-paying corporate job for the thrill of the Bigly challenge







**Tony Tretyakov**  
Head of Growth  
Digital marketing and acquisition expert

Former Head of Digital Marketing  
Raiffeisenbank Rus and TeleTrade Rus

**Owner of 'LITE'**, a full-cycle digital marketing agency with a team of 18

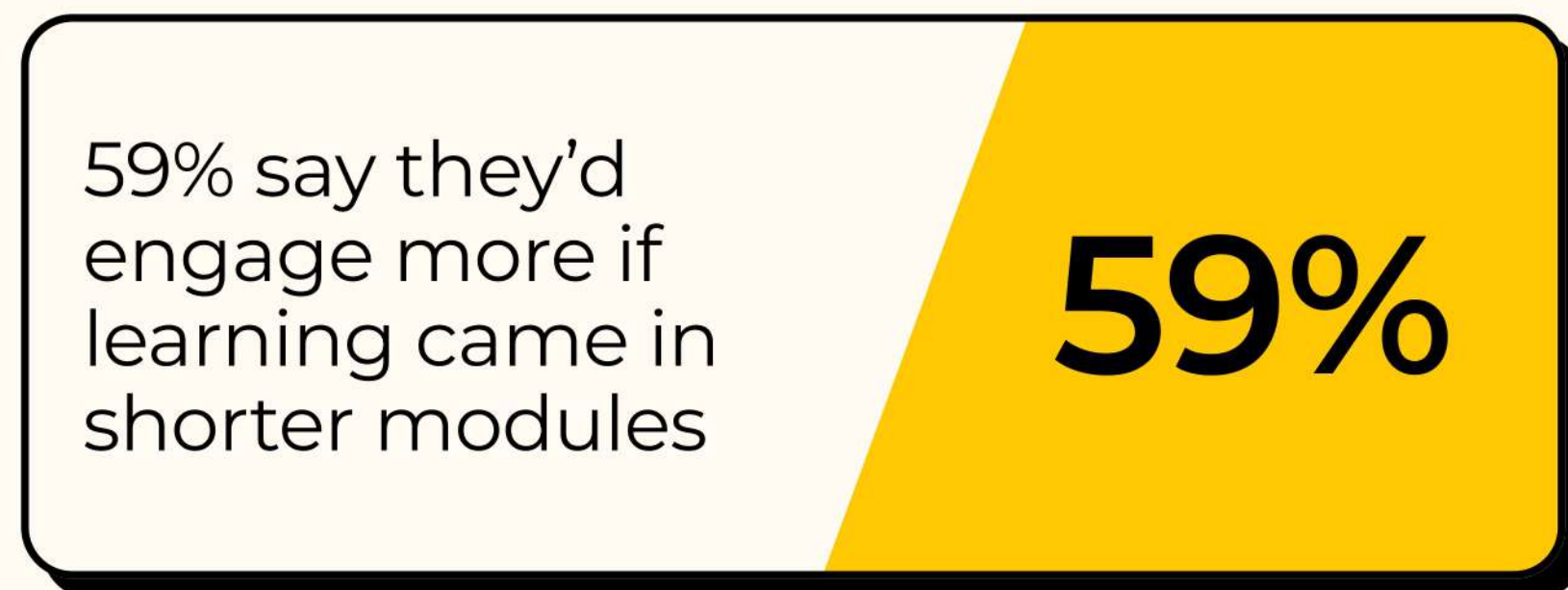
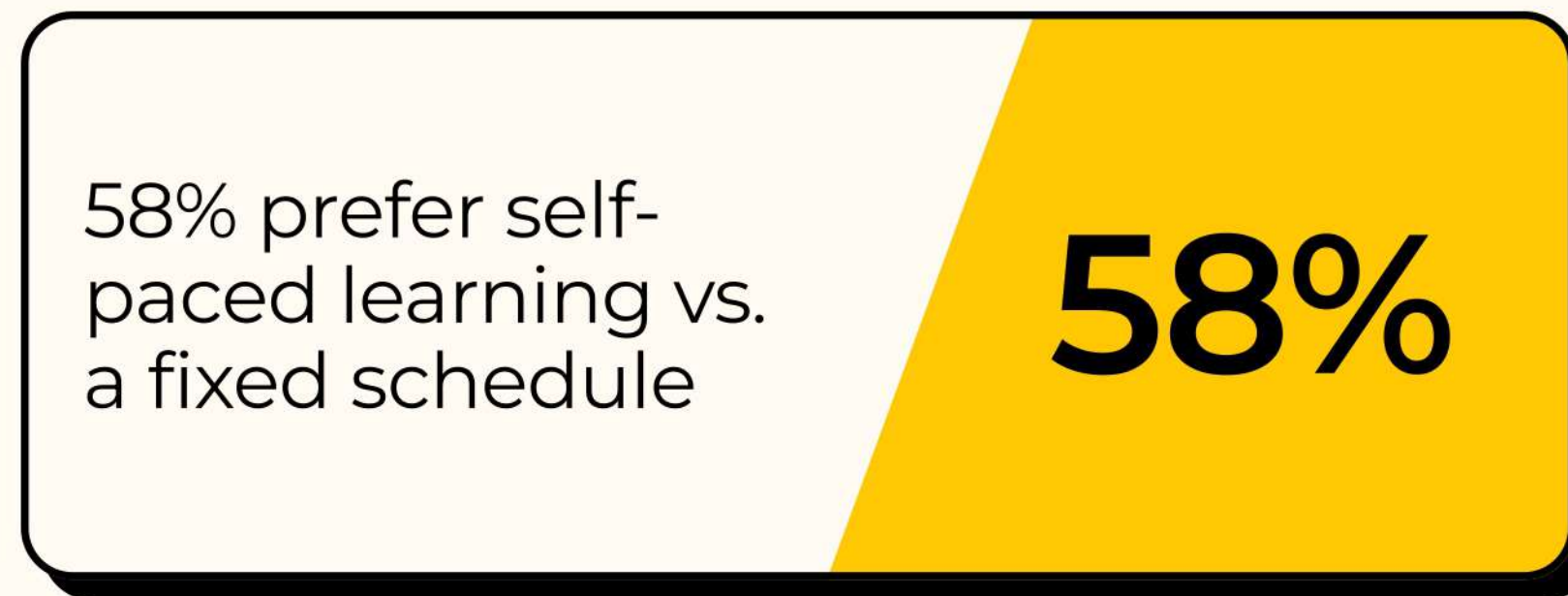






# Modern learners are rejecting long-form courses in favor of short, mobile content

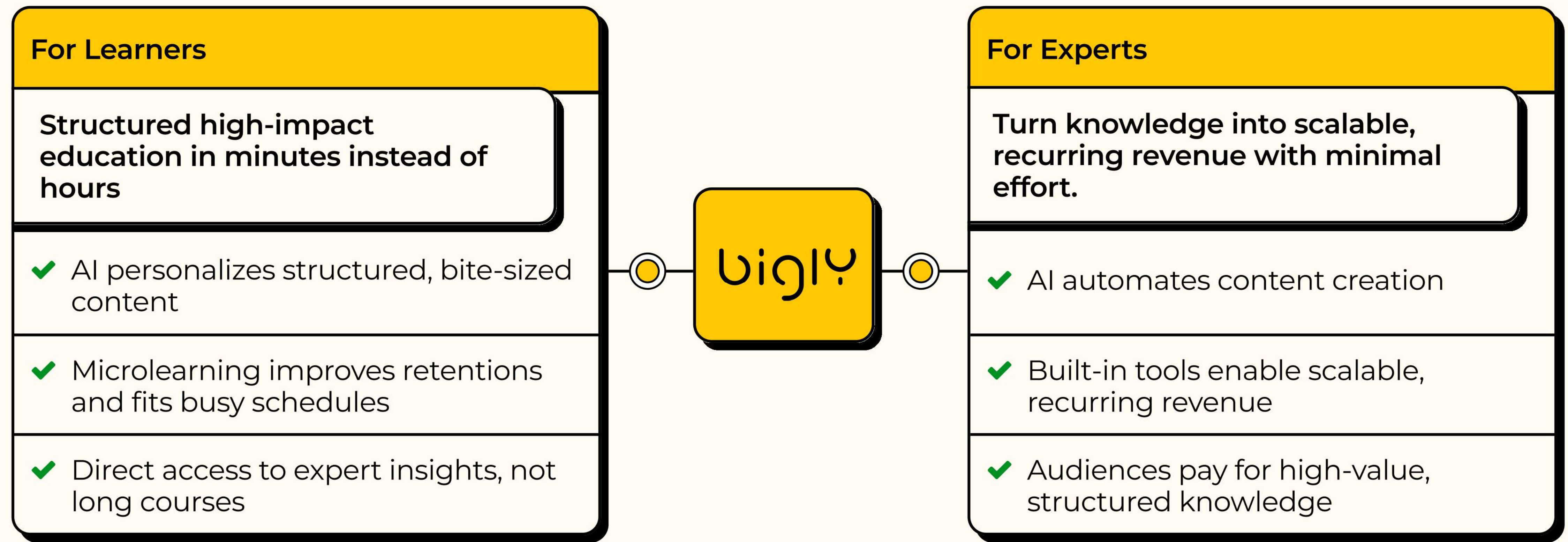
Learning behaviors have shifted toward micro, mobile, and self-paced formats





# We built a new category: **AI-powered microlearning**

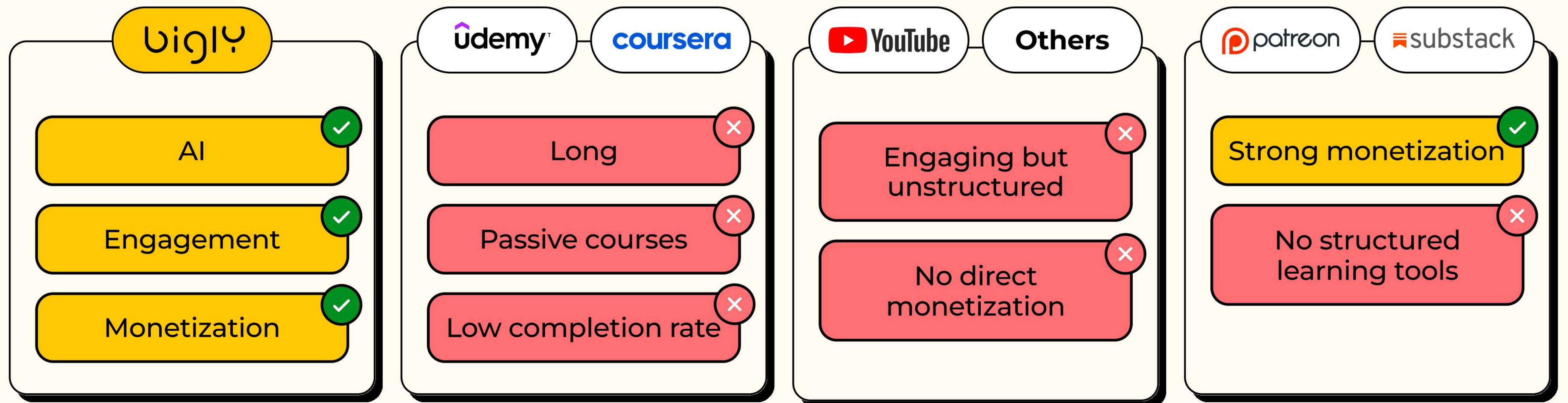
Our platform transforms how knowledge is shared, learned, and monetized





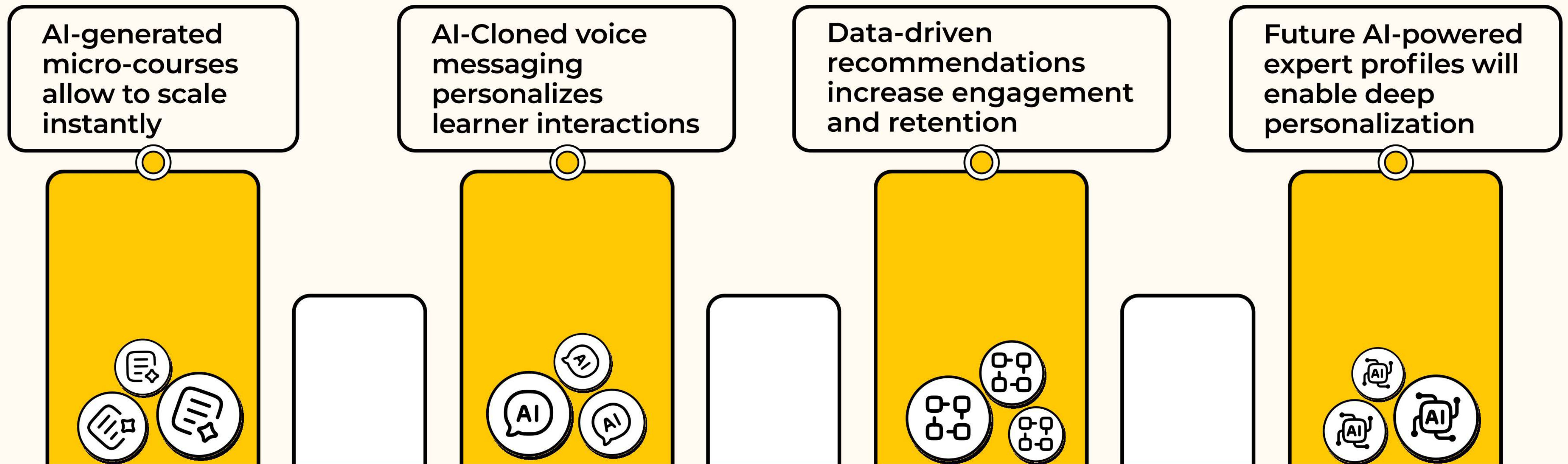
# We are the only platform delivering **AI-powered, structured, and monetized** learning

Existing platforms either lack engagement, structure, or effective monetization





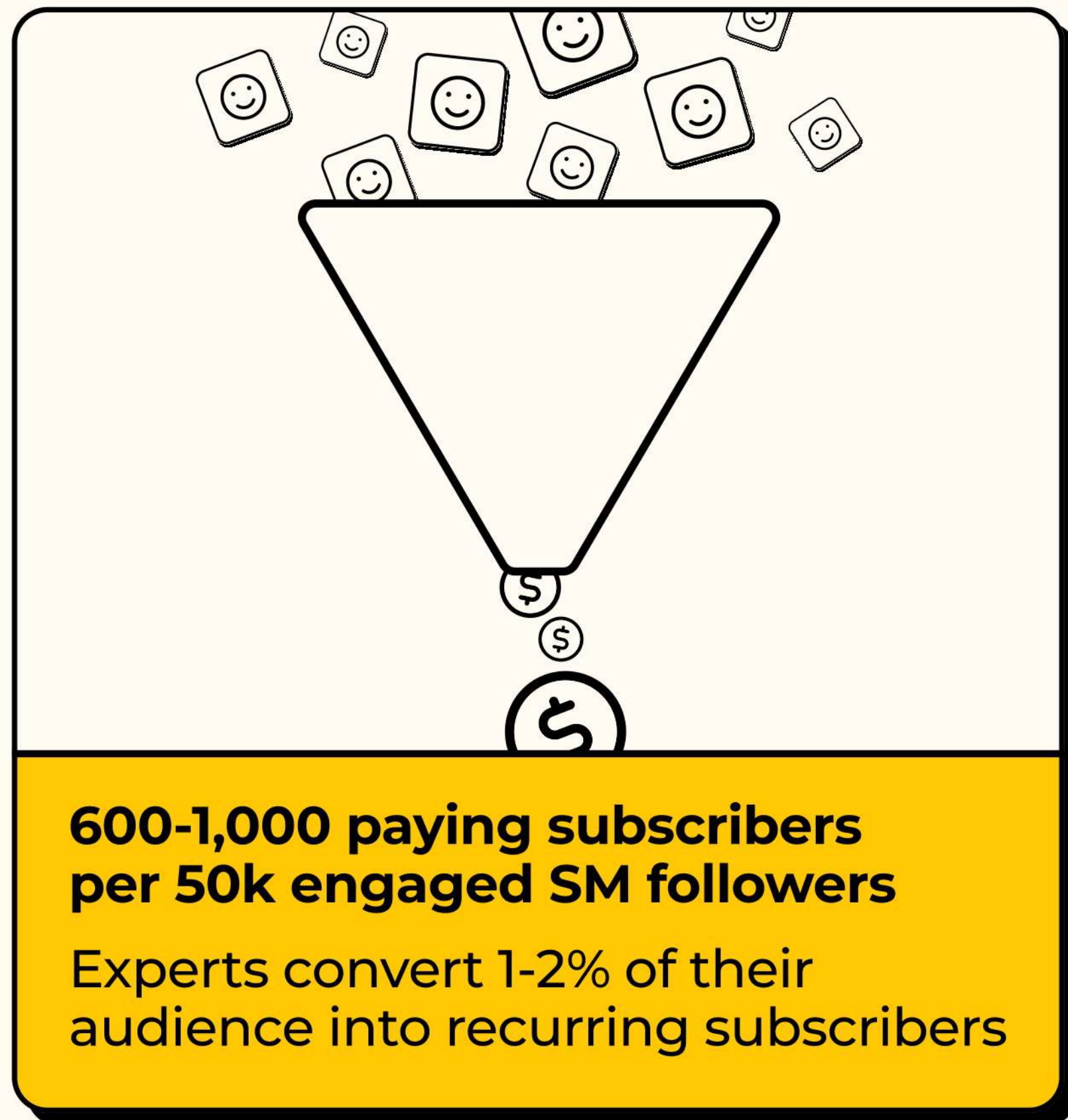
# Our **proprietary AI** makes knowledge **scalable, personal, and frictionless** by automating content creation, personalizing learning and driving engagement





# Experts earn significantly more with **Bigly** than on traditional platforms

Scalable, recurring revenue model  
that outperforms course sales



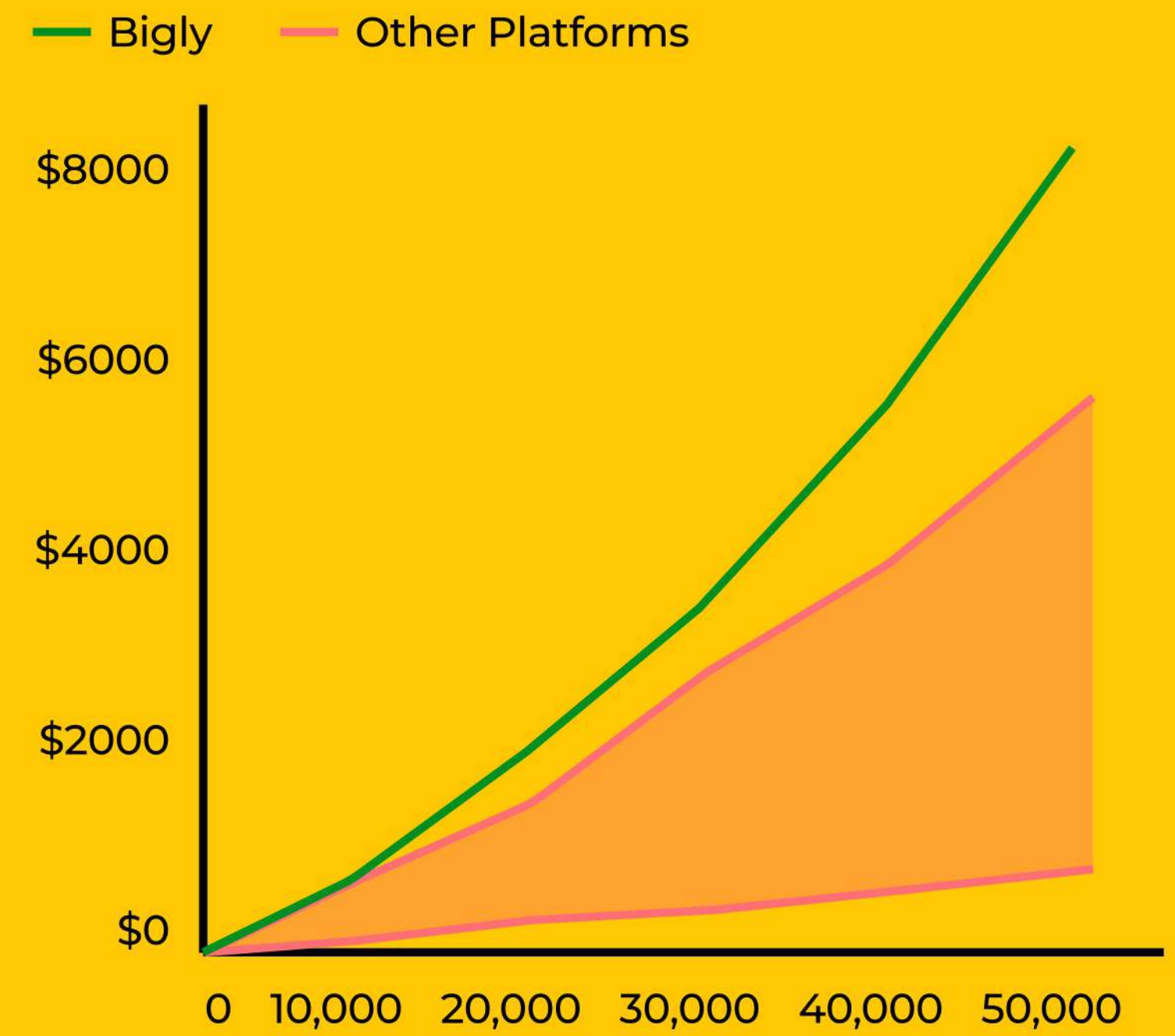
**\$8000/mo from each  
50k social media followers**

Promary living income  
potential for Creators  
& micro-influencers

**Higher lifetime value than  
one-time course sales**

Recurring subscriptions  
generate stable,  
predictable income.

## Bigly vs Traditional Platforms





# Our Revenue Model includes **recurring subscriptions, AI-powered upsells, and expert-driven growth**

## Micro-subscriptions



\$2 - \$3 per week  
a no-brainer price point

## AI-driven upsells and add-ons



Increase revenue per  
user overtime

## Referral and co-creation incentives

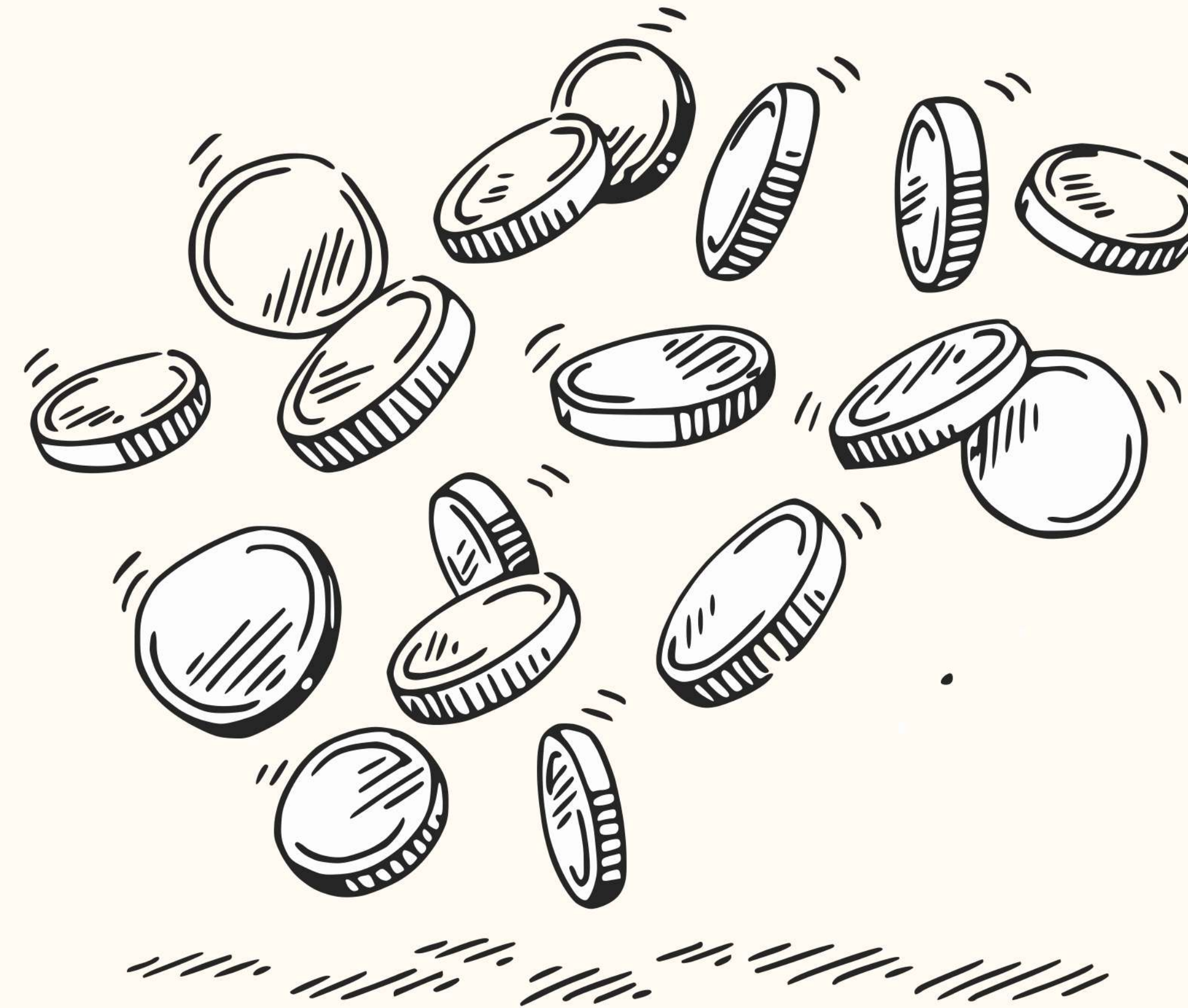


Users help grow the  
platform organically

## 20% platform share



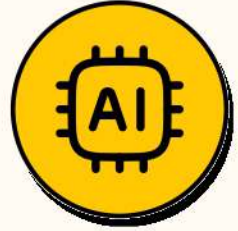
Sustainable, high-margin  
revenue model



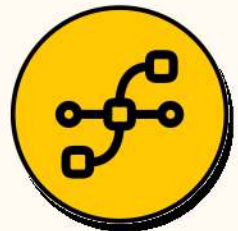


# We scale through **expert driven growth** and not paid ads

Our creators bring their own audience, keeping acquisition costs low



AI-powered content recommendations increase retention and lifetime value

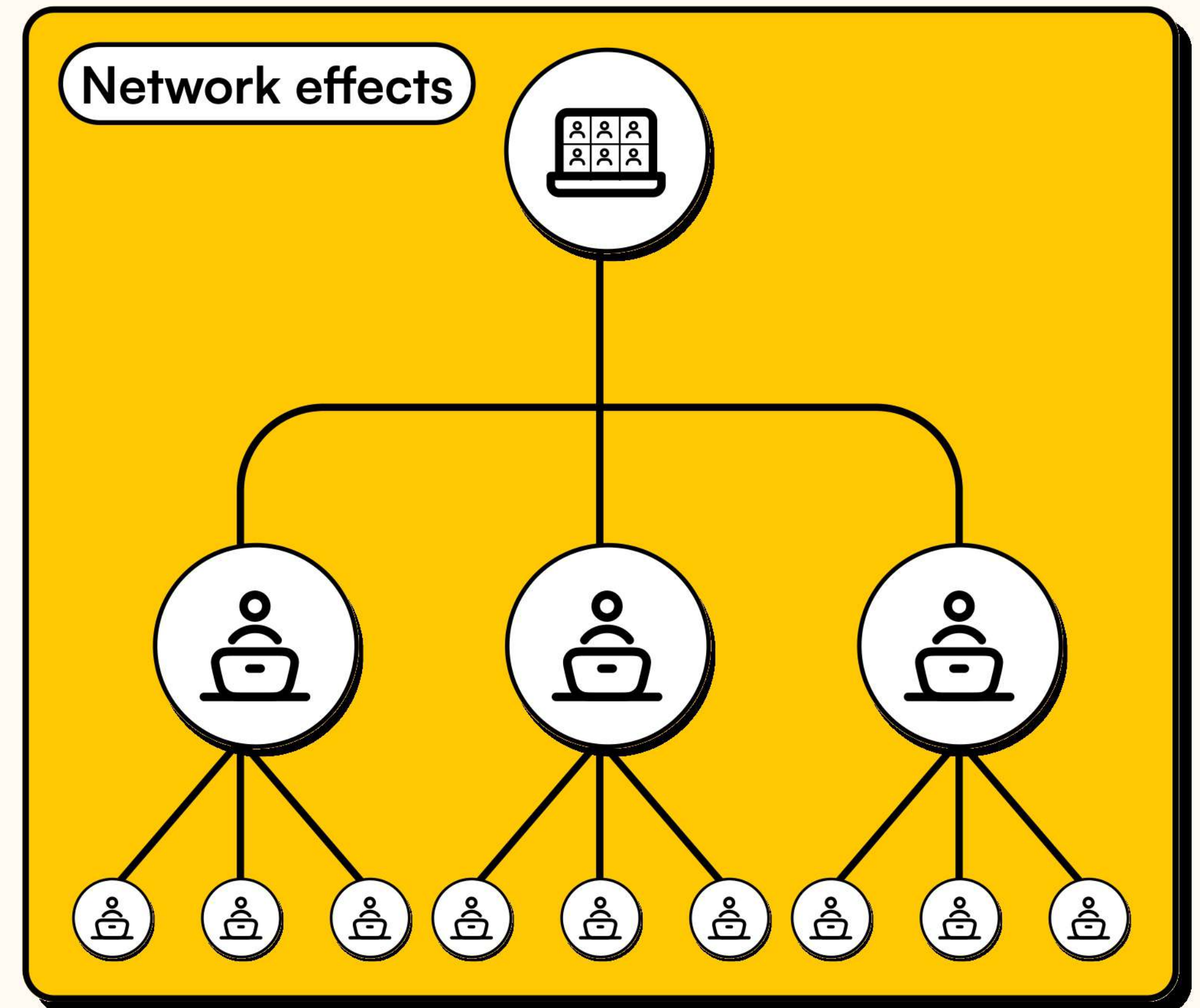


Built-in referral and co-creation tools drive viral adoption



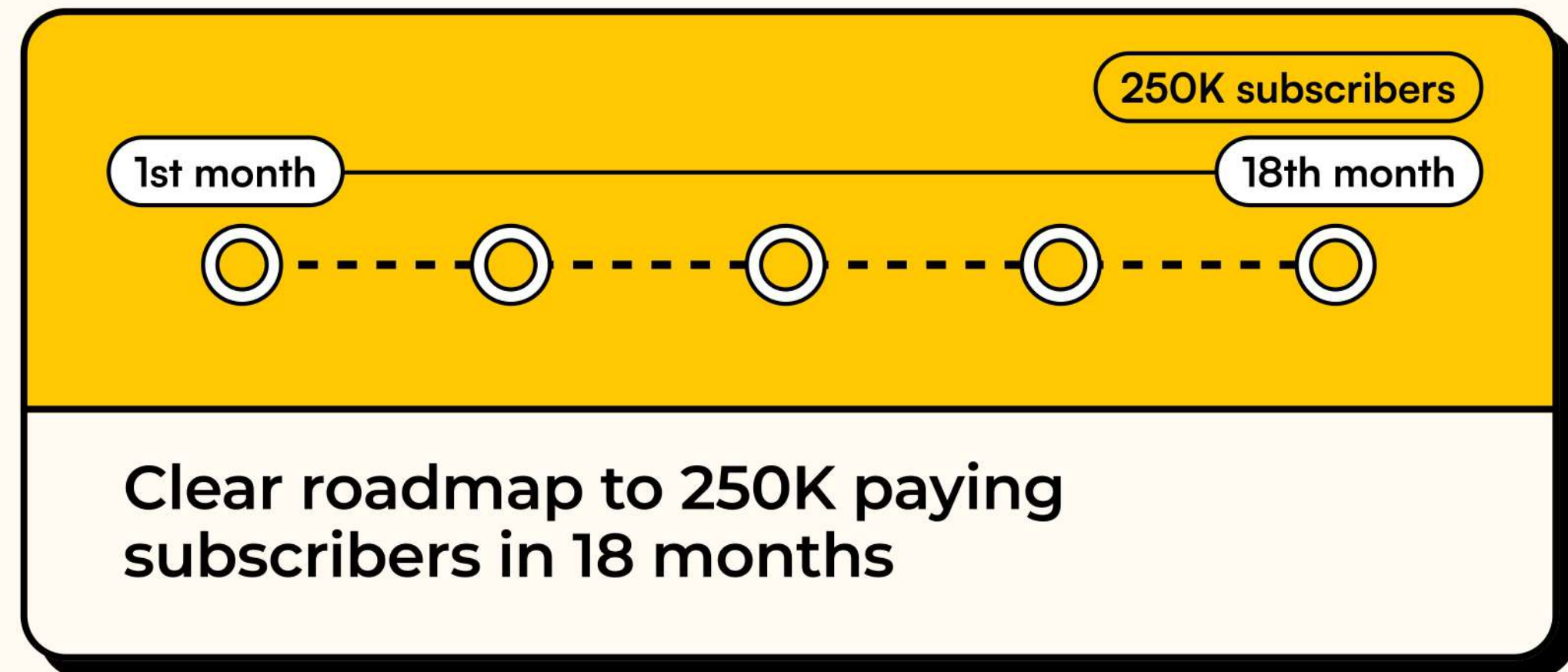
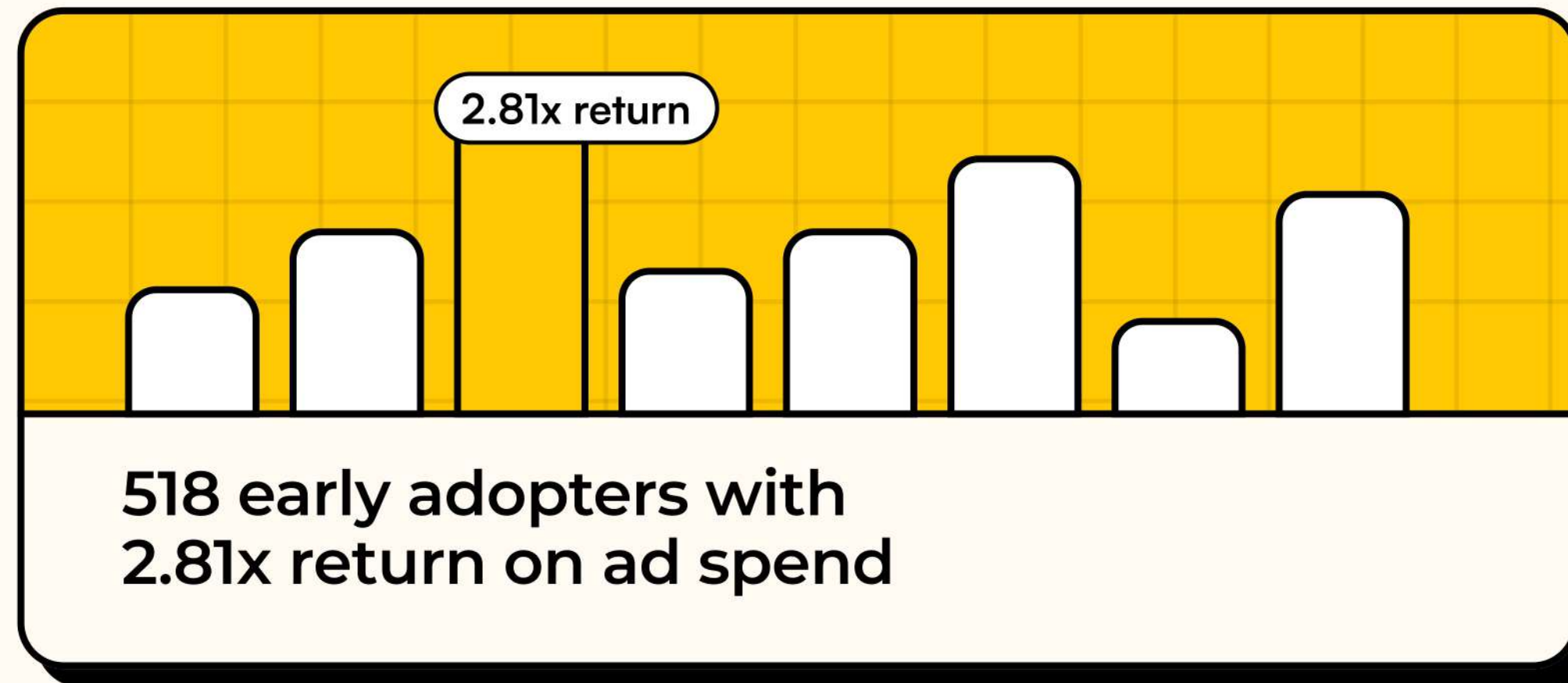
Experts organically onboard hundreds to thousands of engaged learners

Acquiring an expert costs \$300 - \$350, leading to a <\$2 cost per paying subscriber





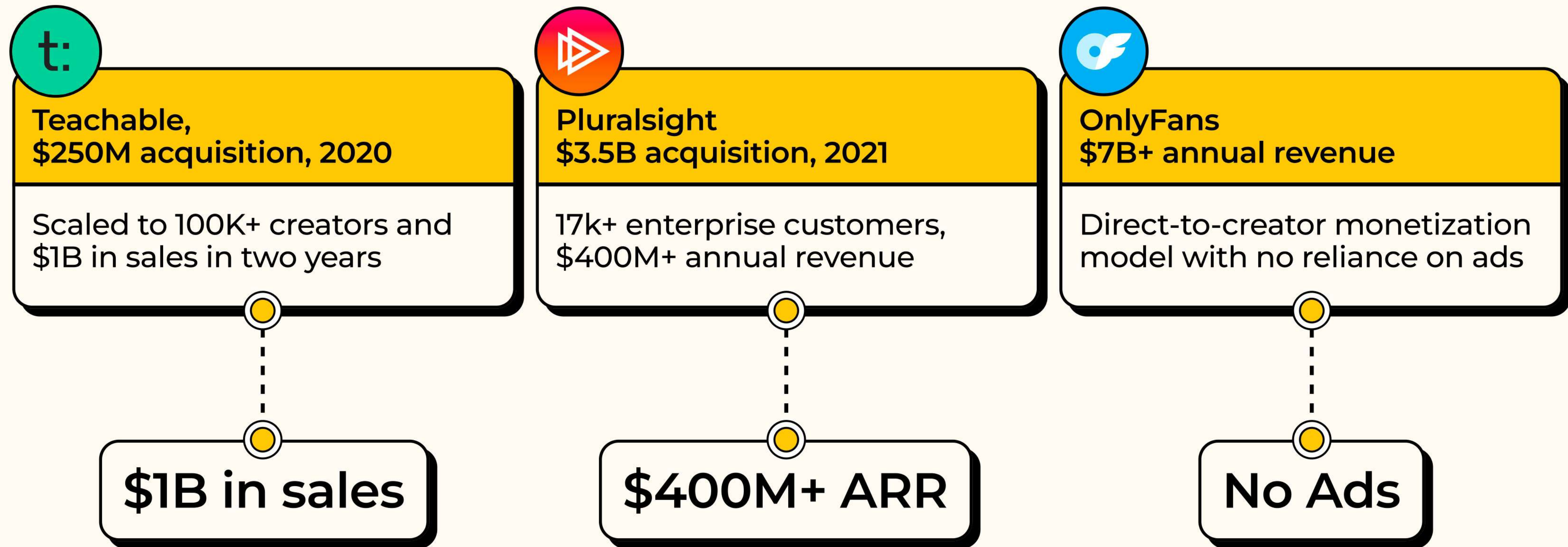
# Early traction validates demand and sets the **foundation for scale**





# AI-driven learning platforms are prime acquisition targets

Recent high-profile deals prove demand for expert-led, monetized education





# We are supported by **globally recognized and renowned advisors** who play an active role in our growth



**Renu Thakral**

Advising on engagement strategies and platform promotion through media

**NBC Universal** Portfolio Manager



**UC Irvine** Advisory Board Member



**GW School of Business** Advisory Board Member



**Vanessa Liu**

Advising on market positioning and strategic growth

**Harvard Alumni Association** President



**Sugarwork** CEO & Co-Founder



**SAP IO** Vice President



**Alexis Gay**

Advising on creator partnerships and monetization strategies

**Comedian & SM Influencer**

3M+ followers across all platforms

**Patreon** Senior Manager, Creator Partnerships



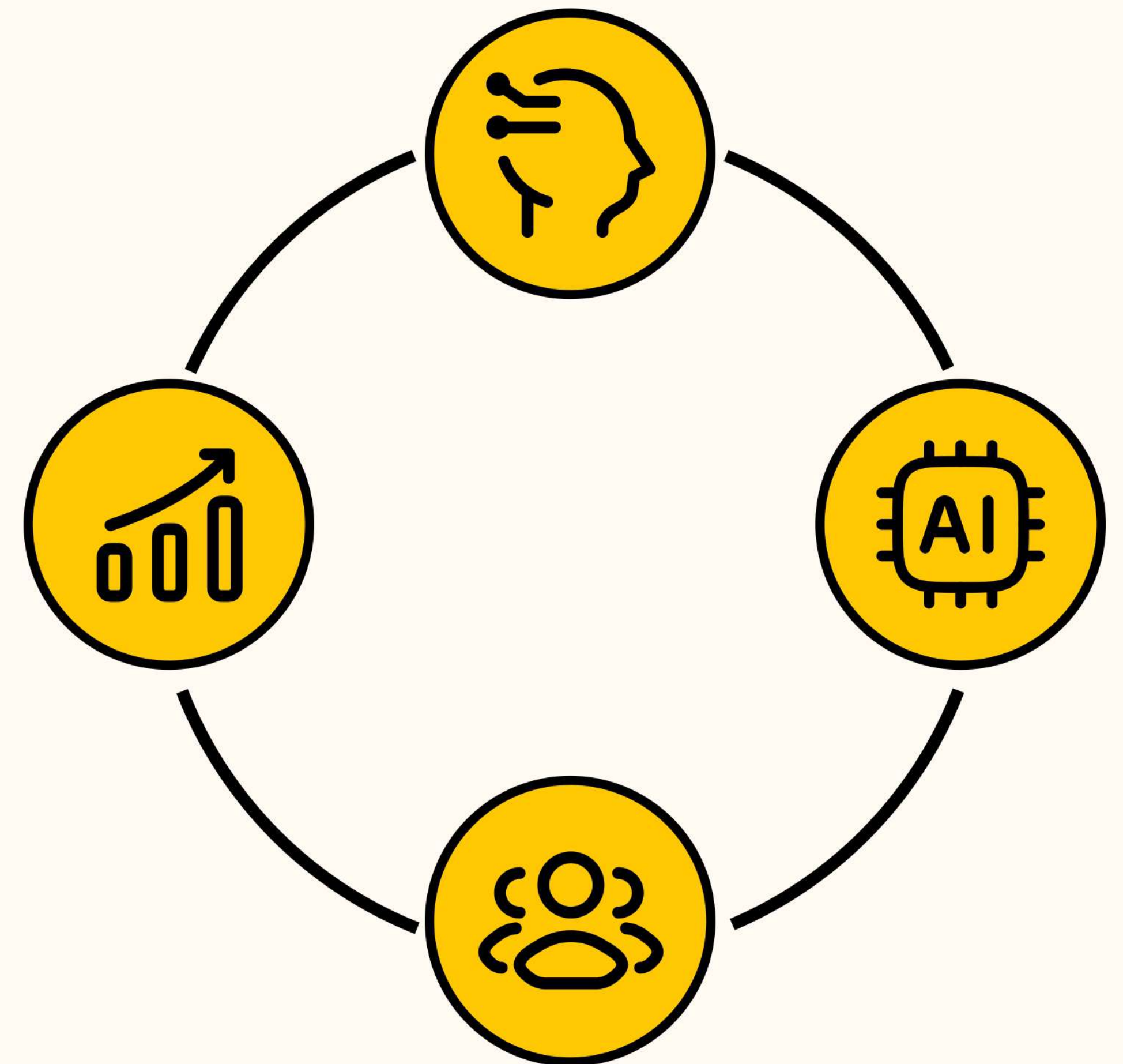
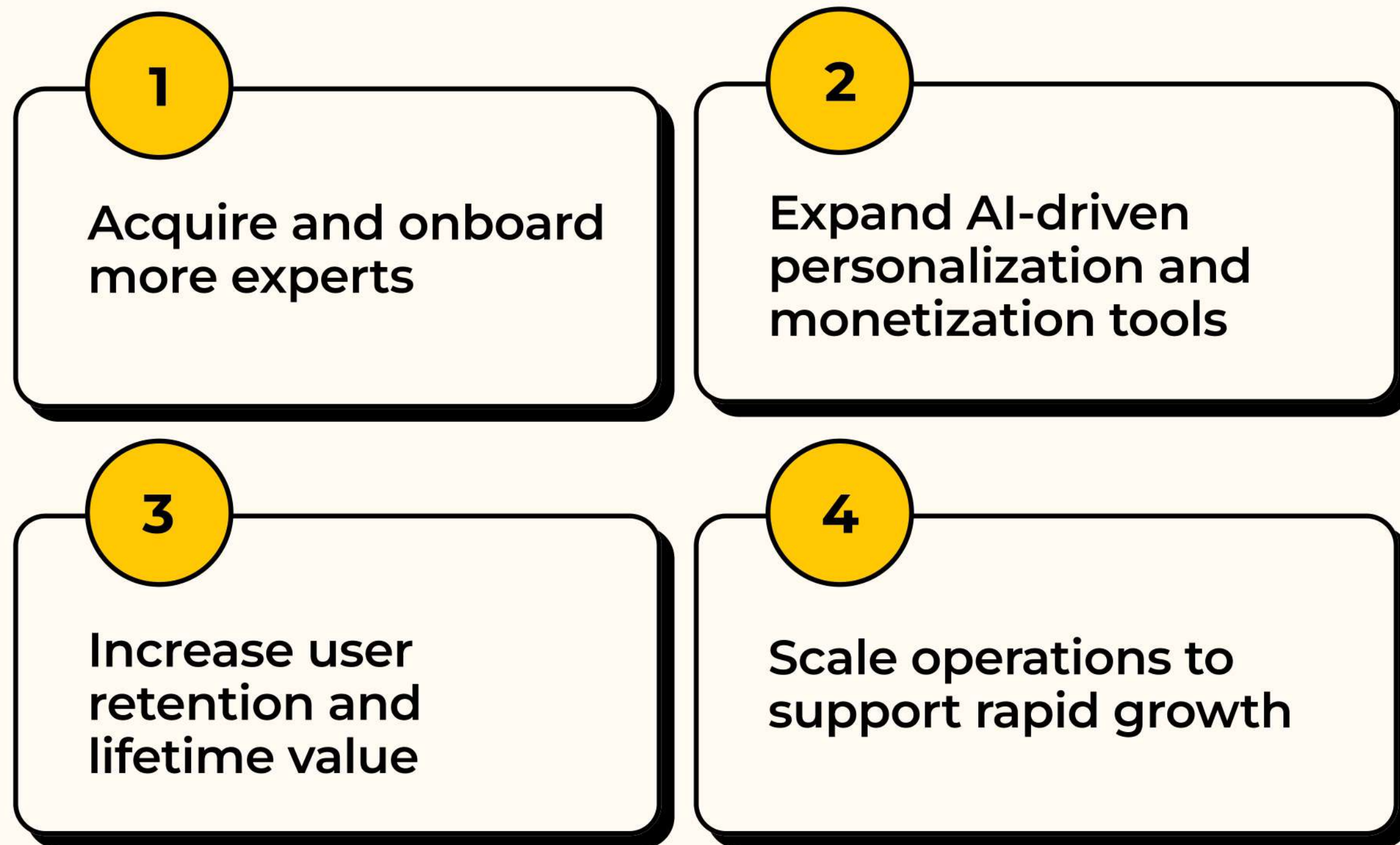
**Fevo** Director of Business Development





# We are raising **\$1.3M** to scale microlearning to **250K** users

This round will fuel growth, AI expansion, and expert onboarding





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Thank you



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